ABIDE INDUSTRIES LLC

WDVA-CERTIFIED VETERAN-OWNED · BELLINGHAM, WA

CAPABILITY STATEMENT

abideindustries.com

Veteran-owned supplier of equipment and supplies for federal, state and local agencies nationwide, including the items the big catalogs don't carry. One firm price, sourced and delivered.

CORE COMPETENCIES

- **Industrial MRO, tools & safety:** PPE, tools, fasteners, hardware.
- **Packaging & shipping:** mailers, boxes, tape, labels.
- **Janitorial & paper:** towels, tissue, liners, chemicals.
- **Office products & furniture:** supplies; furniture via dealer partner.
- **Equipment & appliances:** appliances, AV, fitness, grounds.
- **Hard-to-find items:** brand-name-or-equal, odd quantities.

DIFFERENTIATORS

- **A real person, a fast answer.** Same-day receipt; most quotes in 2 business days.
- **We make your job easier.** Quotes in your format, freight and W-9 included. No minimums.
- **Compliance handled.** TAA-compliant and Buy American sourcing on request; invoices match the PO line for line.

EXPERIENCE

No past contracts yet; the owners' experience:

- **Donald Boose, CEO:** 19 years owning and operating four fitness companies (operations, marketing, budgets); 10,000+ clients trained in personal and group programs; programs for schools, senior centers (Ferndale, Blaine), nonprofits and corporate wellness clients.
- **Paul Bulanov, COO:** 20+ years in real estate, currently Managing Broker at Keller Williams Western Realty, Bellingham, managing complex transactions, vendors and contractors; operates several businesses.

HOW TO BUY FROM ABIDE

WA state agencies
Direct buy up to $50,000 with no solicitation (WDVA-certified veteran-owned, DES-125-03); up to $100,000 with 3 quotes.

Federal buyers
Purchase card up to $15,000, or PO. SAM.gov active for set-asides and open competition.

Local government & schools
Quotes on your forms under your small-purchase rules.

Recurring needs
Blanket POs and term supply for consumables.

COMPANY DATA

LEGAL NAME	Abide Industries LLC
UBI	606 289 198
UEI	Q8C4PJRLBMC3
CAGE	27A95
ADDRESS	2211 Rimland Dr, Ste 124 Bellingham, WA 98226-8654
PAYMENT	PO (net 30), gov purchase card, credit card, ACH

SMALL BUSINESS CERTIFICATIONS
Small Business (SAM.gov) · WDVA Veteran-Owned, WDVAABIN26

REGISTRATIONS

WDVA Veteran-Owned	CERTIFIED
WEBS vendor (WA)	REGISTERED
WA reseller permit	ACTIVE
SAM.gov registration	ACTIVE

NAICS CODES

423840	Industrial supplies (primary)
423710	Hardware
423990	Other durable goods
424120	Office supplies
424130	Packaging & paper

PSC CODES

5340	Hardware	4240	Safety equipment
7510	Office supplies	7930	Cleaning supplies
8540	Paper towels & tissue	7830	Recreation/fitness equip.
7110	Office furniture	S201	Custodial
S208	Landscaping/grounds	G003	Recreation/fitness svcs.

Don't see your code? Ask us anyway. These codes are our focus areas, not our limits. If a federal, state or local agency needs it, we'll source it and quote it.

Donald Boose
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Paul Bulanov
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Send RFQs to
paul@abideindustries.com
Specs, quantity, delivery address and required date. Same-day acknowledgment.